

EASTERN CONTRACTORS ASSOCIATION
6 AIRLINE DRIVE
ALBANY, NY 12205



2021 Annual Report



Photo Credit: A.O.W. Construction, LLC

A Message from Eastern Contractors Association President & CEO:



Dear Valued Members:

As we wrap up 2021, unfortunately Covid-19 continues to dominate the headlines. Fortunately, however, our industry continues to prove itself flexible and resilient. We've adapted to all the mandates: masks, testing and vaccinations. We've proven what we've known for decades – we can keep our most important commodity, our people, safe.

On top of dealing with the ever-changing regulations dealing with Covid, ECA continued to deliver the programs and services you've come to rely on. With nearly 100 different education programs, successful collective bargaining on seven different agreements, a banner year in the planroom, engaging networking events, and a steady membership of nearly 300 firms, 2021 had several bright spots.

As we enter 2022, ECA is pleased to continue to be your valued partner, providing timely, accurate information to help you navigate not only the continuing pandemic, but whatever the future brings.

Crises like this are a key reason why we are here and ECA's reaction to it is central to the value proposition we deliver to our members.

We look forward to continuing our service to you while sticking to our main mission of providing leadership in the construction industry through:

- Promotion of a stable labor relations climate
- Development and education of a skilled workforce
- Encouragement of safety in the workplace
- Advancement of economic growth
- Being a resource for construction industry data and information

Please remember – this is YOUR association. Let us know what else we can do to provide that value you have come to expect.

Todd G. Helfrich

Labor Relations

ECA administers 12 Collective Bargaining Agreements with the basic building and construction trade unions (Bricklayers, Carpenters, Glaziers, Laborers, Operating Engineers, Painters, Roofers, Tile Setters, Teamsters). Geographically, our contracts cover from the Capital District to the Canadian border to Utica and through Vermont.

ECA also protects employers' interests in numerous grievances and disputes.

In 2021, ECA successfully negotiated the following agreements:

- Bricklayers Local No. 2 (Building & Tile, VT)
- Bricklayers Local No. 2 (Heavy/Highway)
- Bricklayers Local No. 2 (Building)
- Bricklayers Local No. 2 (Tile)
- Carpenters NW Region
- Laborers Local Nos. 157 & 190
- Painters District Council 9



Advocacy

2021 was another busy year in state and federal government. Our *Legislative Committee* and *Board of Directors* worked closely with our legislative consultants to address the issues concerning you and your business including:

- NYS Covid Paid Sick Leave
- Federal Coronavirus Relief Bill
- NYS HERO Act
- NYS Construction Industry Wage Theft Bill
- NYS Marijuana Regulation and Taxation Act
- Federal Infrastructure Investment and Jobs ACT

Engagement & Programs:

Networking

2021 saw the return of our favorite networking events including our **Annual Steak Roast, Golf Outing, and Sporting Clays Competition** where we welcomed longtime members as well as new.

We hope to see many of you in **2022!**



“ ”

We have attended several networking functions and met many other members who share common interests with respect to design and construction of public works projects.

*Fred Mastroianni, PE, Vice President
Greenman-Pedersen, Inc.
– member since 2011*

Safety Program

In 2021, Eastern Contractors Association saw a greater utilization of services by member companies. Our safety consultant completed **74** on-site job inspections.

We strive to continue providing guidance on specific safety needs while also providing assistance with OSHA contestment cases saving our members tens of thousands of dollars.



Board of Directors:

Chairwoman

Alisa Henderson
Duncan & Cahill, Inc.

Vice-Chairman

Tom Carney
TEC Protective Coatings, Inc.

Treasurer

James Elacqua
Callanan Industries, Inc.

Secretary

Lew Houghtaling
Debrino Caulking Associates, Inc.

Immediate Past Chairman

Richard Oliver
A.O.W. Associates, Inc.

General Contractors:

Mike Collins, Turner Construction Company
Jim Dawsey, MLB Construction Services, LLC
Dave Meszler, B.B.L. Construction Services

Mechanical Contractors:

Joseph Gross, Gross Electric, Inc.
Roberta Young, RBM Guardian Fire Protection, Inc.

Specialty Contractors/Subcontractors:

Tyler Fane, C.D. Perry & Sons, Inc.
Michael Haverly, Architectural Glass & Metal, Inc.
Michael Lucey, Jr., Mid-State Industries, Ltd.
Peter Maloy, James H. Maloy, Inc.
Tom Marinello, Marinello Construction Co., Inc.
Laura Mullins-Klein, John M. Mullins Rigging & Hauling, Inc.

Director at Large/Outlying Area:

Jeanne Rizzo, Adirondack Taping & Supply, Inc.

Professional Services:

Joel Howard, Couch White, LLP
Rick Otis, NFP Corp.
Michael Roman, C2 Design Group

Suppliers:

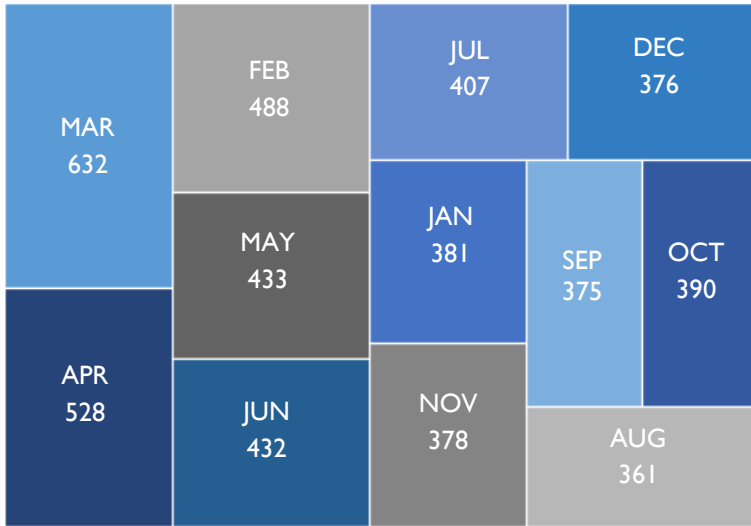
John Adams, White Cap Construction Supply
Tim Whitelaw, Crawford Door & Window Sales

Contact Information:

Main Office: (518) 869-0961
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Email: info@ecainc.org

Your Association By The Numbers:

Planroom Projects By Month



In 2021, our Online Planroom posted 5,181 projects throughout the 51 counties in Upstate New York from Buffalo to Albany and from Poughkeepsie to Plattsburgh.

ECA counties posted 964 of these, with more than 20% coming from private owners.

Training & Education

We continue to provide our members with a wide range of educational programs including Blueprint Reading, Killer Contract Clauses, Handling OSHA Inspections, Drones in Construction, Material Price Escalation, our popular Supervisor Training Program (STP), and more. A special thank you to our member firms who provided many of our unique programs throughout the year!



I feel the courses that you offer through the seminars are extremely helpful and I am very grateful for any new information that you provide to stay on top of what needs to be done with my business! Thank You!

Roberta Young, President
RBM Guardian Fire Protection, Inc.
— member since 2006

Membership

Our members include general contractors, subcontractors, mechanical contractors, professional services and suppliers. We currently have 294 members and continue to grow!

Do you know someone who would like to join?
Email us at info@ecainc.org



Member Committees

Eastern Contractors Association has several committees to help improve our commitment to you! If you are interested in joining one of these committees, please let us know.



ECA welcomed the following new members in 2021:

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| A.O.W. Construction, LLC | Cantarella & Son, Inc. | North East Riggers & Erectors of NY, Inc. |
| Albany Associates Cleaning & Supply, LLC | Capitol District Supply | Oryx Insurance Brokerage, Inc. |
| ABR Wholesalers, Inc. | Conifer-LeChase Construction Services, LLC | Professional Drywall Construction, Inc. |
| AMC Construction and Management Corp. | Contractors Sales Company, Inc. | Progressive Primary Care Solutions, Inc. |
| Apex Environmental Consulting Corp. | Dreyer Boyajian, LLP | RGK Coatings, LLC |
| Blue Shield of Northeastern New York | LeChase Construction Services, LLC | Riverview Construction Associates, Inc. |
| Bolton Partners Northeast, Inc. | Mainframe Photography | Triangle Electrical Systems, Inc. |
| Capital Region BOCES | National Grid | |